



RIVERON

CASE STUDY

Read how Riveron's Transaction Services team uses Strongbox to save multiple hours on the front-end of every project.

AT A GLANCE

GOAL

- Timely delivery
- Impactful financial analysis
- Client satisfaction

BENEFITS

- Saves multiple hours of work
- Instant aggregated, formatted data
- Eliminates mundane Excel data manipulation
- Reduces overall deal time



"Strongbox has allowed us to significantly reduce deal preparation time and request list size.

The ability to export all usable data from a variety of ERP systems into one easy-to-digest excel file has sped up our diligence process and eliminated certain mundane tasks for our teams."

COLEMAN SCHOLZ
Manager, Transaction Services

THE STORY

Riveron, a national business advisory firm, implemented Strongbox in 2021 and is seeing a massive impact on efficiency across their Transaction Services team. Coleman Scholz is a manager within the Transaction Services practice, which focuses on transaction life cycle consulting.

THE OPPORTUNITY

Coleman and his team observed they had an opportunity to improve their efficiency on projects while continuing to deliver high quality service to their clients. "Internally, one of our largest pain points in deal execution is data aggregation/extraction and data processing," Coleman noted. "We observed that multiple hours are spent on the front-end of each deal performing mundane data-related tasks."

To address this pain point, Coleman's team adopted Strongbox and were able to quickly reap the benefits: "Fortunately, Strongbox is easy-to-use, and the impact we saw on our work was nearly immediate."

THE RESULTS

Coleman estimates his team saves multiple hours of deal preparation time with Strongbox. Using Strongbox reduces prep time and the request list size, resulting ultimately in a reduced overall deal time for their clients.

"Strongbox lets us click a button and the data comes out already aggregated and in a pretty, easy-to-work-with format. That really helps us. It's multiple hours of mundane Excel work that we can forgo now because we have Strongbox."

The result is clear: Strongbox helps Coleman's team achieve their goal of client satisfaction with impactful, timely analysis.

